

EXECUTIVE PROFILE



FREDERICK J. CRAWFORD

*Senior Vice President and Chief Financial Officer
Lincoln Financial Group*



Frederick J. Crawford is senior vice president and chief financial officer of Lincoln Financial Group.

Crawford was appointed senior vice president and chief financial officer in 2005. In his capacity as chief financial officer, Crawford is responsible for financial reporting, tax, treasury, internal audit, investor relations and enterprise risk management. He is also responsible for strategic planning as well as mergers and acquisitions. Crawford joined Lincoln Financial Group as vice president and treasurer on January 2, 2001. In his capacity as treasurer, Crawford had responsibility for Lincoln Financial's banking relationships, capital raising and structure initiatives, and rating agency relationships.

He was previously employed with Bank One where he served as president of the bank's operations in Cincinnati and Northern Kentucky.

From 1987 through 2000 Crawford held positions of increasing importance in the commercial banking division of First Chicago NBD including the Insurance Specialty Division managing a portfolio of large corporate insurance clients across an array of commercial and investment banking activities.

Crawford earned a bachelor's degree in business administration from Indiana State University and a master of business administration degree from the University of Iowa.

Crawford currently serves as a member of the Board of Directors for the United Way of Southeastern Pennsylvania and as a member of the Board of Directors for the Life Insurance Council of New York, Inc.

Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. The Lincoln Financial Group includes such companies as: The Lincoln National Life Insurance Company, Lincoln Life & Annuity Company of New York, Lincoln Financial Advisors Corporation, Lincoln Financial Securities Corporation, Lincoln Financial Distributors, Inc., Lincoln UK and Delaware Management Holdings, Inc.

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