

# Protection with greater predictability

## Performance trigger option

A volatile market could be cause for concern, especially for those approaching retirement. Consider adding a level of protection to your portfolio plus opportunities to grow your savings with *Lincoln Level Advantage®*. You can choose from a range of indexed account options, including the performance trigger detailed below.

## Why a performance trigger may be right for you



You want the confidence of knowing what rate your investment will earn in an up or flat market, regardless of the index growth rate.



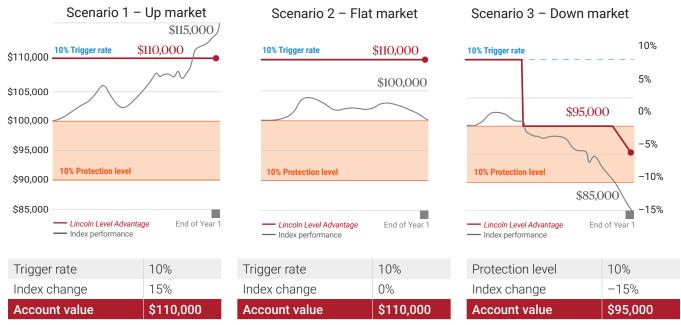
You want the flexibility to reinvest or reallocate every year.



You want several protection level options, including 10%, 15% and 20%.

### How it works

With the performance trigger strategy, your account is credited a set amount, called a trigger rate, if the index change is positive or flat at the end of the term. If the index return is negative, you can help protect it with a protection level. This example shows what would happen if you invested \$100,000 in a 1-year indexed account with a performance trigger. The performance trigger rate is 10% and there is a 10% protection level to help protect from market index loss.



Example is hypothetical and for illustrative purposes only. It is not indicative of real results. A new performance trigger rate is declared for each additional term. The performance trigger rate is credited to your account at the end of the term if the index change is positive or flat. Indexed accounts are tied to a market index performance, but they are not an actual investment in the stock market. You cannot invest directly in an index. The chart does not reflect the interim value.

Lincoln Level Advantage® indexed variable and Lincoln Level Advantage 2<sup>SM</sup> index-linked annuities are long-term investment products designed for retirement purposes. There are no explicit fees associated with the index-linked account options available. With Lincoln Level Advantage® indexed variable annuity there are associated fees with the variable annuity subaccounts, which include a product charge, and administrative fees. Annuities are subject to market risk including loss of principal. Withdrawals are subject to ordinary income tax treatment and, if taken prior to age 59½ in nonqualified contracts, may be subject to an additional 10% federal tax.

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#### INVESTMENT AND INSURANCE PRODUCTS ARE:

- NOT FDIC-INSURED
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- SUBJECT TO INVESTMENT RISKS, INCLUDING POSSIBLE LOSS OF THE PRINCIPAL AMOUNT INVESTED

## How much downside protection do you actually need?

This table shows the frequency of gains and losses during a 1-year time period on a rolling monthly basis from December 1973 to December 2023, based on historical index price returns.

Historical S&P 500 <sup>®</sup> Index reto	
Average return	9.6%
Number of gains	451
Number of losses	138
Percentage of time loss occurred	23%
Percentage of time loss exceeded the 10% protection level	11.7%

Over the past 50 years, the 1-year period's worst loss was -44.8% as of 2/28/2009. But losses only exceeded the 10% protection level 11.7% of the time.

urns: 1-year term, December 1973 – December 2023

All periods mentioned are rolling monthly periods. Past performance is not a guarantee of future results. For illustrative purposes only. This data does not represent the performance of any specific investment. Indexed accounts are tied to a market index performance, but they are not actual investments in the stock market. You cannot invest directly in an index. Please see the prospectus for details.

The index used is a price index and does not reflect dividends paid on the underlying stocks. See prospectus for details.

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Indexed-linked variable annuity products are complex insurance and investment vehicles. Please reference the prospectus for information about the levels of protection available and other important product information.

Any distribution or transfer from an indexed account (other than on the term end date) is based on the interim value of each indexed segment. This value is based on a formula and may not correspond to the current performance of the index you selected. Any distribution or transfer during a term will have a negative impact on the value at the end of the term. This reduction could be larger than the dollar amount of the distribution or transfer. See prospectus for details.

The risk of loss occurs each time you move into a new indexed account after the end of an indexed term. If the negative return is in excess of the protection level selected, there is a risk of loss of principal. Protection levels that vary based on the index and term selected are subject to change and may not be available with every option.

Investors are advised to consider the investment objectives, risks, and charges and expenses of the annuity and its underlying investment options carefully before investing. The applicable prospectuses for the variable annuity and its underlying investment options contain this and other important information. Please call 888-868-2583 for free prospectuses. Read them carefully before investing or sending money. Products and features are subject to state availability.

Lincoln Level Advantage® indexed variable annuities (contract form 30070-B and state variations; contract form 30070-BID in Idaho) and Lincoln Level Advantage 2<sup>SM</sup> index-linked annuities (contract forms 24-50090, 24-50091, and state variations) are issued by The Lincoln National Life Insurance Company, Fort Wayne, IN, and distributed by Lincoln Financial Distributors, Inc., a broker-dealer. **The Lincoln National Life Insurance Company does not solicit business in the state of New York, nor is it authorized to do so.** 

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Not a deposit

Not FDIC-insured

Not insured by any federal government agency

Not guaranteed by any bank or savings association

May go down in value

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